



2020 Winter Leadership Conference

SOUTH

JAN 24-25, 2020
 Harrah's - Atlantic City
 REGISTRATION DEADLINE: DEC. 6

NORTH

FEB 21-22, 2020
 Sheraton - Parsippany
 REGISTRATION DEADLINE: JAN. 10

CENTRAL

MARCH 6-7, 2020
 Hilton - East Brunswick
 REGISTRATION DEADLINE: JAN. 24

GEOGRAPHIC PARTICIPANTS WILL BE HONORED FIRST.

- Registration begins at 4 pm Friday.
- Conference ends at 2 pm Saturday.

The NJEA Winter Leadership Conferences are dedicated to training association advocates. For this reason, there will be no professional development credit given for attendance in any workshop.

For more information or if you need a special meal due to dietary or religious reasons; or have a special physical, communication, or other disability-related need for which you may require assistance or accommodations to permit or facilitate your participation, contact NJEA at 609-599-4594, ext. 2270 or email wlc@njea.org.

NJEA Winter Leadership Conference
 c/o WSFS Bank
 PO Box 13661
 Philadelphia, PA 19101-3661

Please enclose a check payable to "NJEA Winter Leadership Conference."

SEMINAR TOPICS:

- 1. Presidents' Roundtable** – Through facilitated discussions with presidents and NJEA staff, this roundtable will provide presidents with the opportunity to share successful and not-so-successful organizational strategies used by your local association and share skills used in your role as a leader. Topics to be addressed include strategic planning, member engagement, building support for your leadership team and building reps, and community outreach. *For local and county presidents.*
- 2. Legal Issues Affecting School Employees** – Get an overview of the legal structure in New Jersey, existing laws, legal decisions, recent legislation, and emerging issues that affect school employees.
- 3. Preparing for Negotiations—Collective Bargaining** – Learn the bargaining process from beginning to end, emphasizing mediation and fact-finding, negotiation strategies, and benefit costs.
- 4. Grieve, Don't Gripe—Contract Enforcement** – Discover the keys to successful grievance processing. This seminar includes an overview of essential elements of good representation.
- 5. AR—Key to a Strong Organization** – Learn the fundamentals and develop skills to help association representatives (ARs) effectively carry out the various functions necessary to maintain a strong organization.
- 6. Bargaining Health Benefits** – Protecting and maintaining health benefits and modifying Chapter 78 contributions are consistently our members' highest priorities! This workshop will emphasize the impact of Ch. 78 on members' economic interests, develop bargaining strategies, and help participants understand the legal framework for maintaining and improving members' health insurance benefits.
- 7. Building Your Power Through Political Organizing** – Public education is under attack every day. Public school employees cannot afford to sit on the sidelines and hope for the best. Learn how to harness the power of your local association's collective power, communicate effectively and maintain relationships with elected public officials. **NEW**
- 8. Salary Guides—What All Members Should Know** – Successful salary negotiations techniques such as developing comparisons, member input, and district's ability to pay will be explored, along with methods of costing, analyzing, and understanding salary guides. There will be an emphasis on challenges facing ESP and inclusive local associations. **NEW**
- 9. Health and Safety Committees—An Ounce of Prevention or "One More Thing" to do?** – School closed thanks to mold? Dealing with Legionella or Hepatitis A? Facing lousy air quality or contaminated soil? It's hard just reacting to hazards, especially if co-workers are getting sick. Preventing problems is easier in the long run, and union health and safety committees help to do that. In this workshop, you'll learn how effective committees put prevention first.
- 10. Economic Inequality—Understanding the Common Cause of Threats to Public Education** – Our union has always fought to protect public education, public school employees, and the students and communities we serve. At the root of many of these fights has been structural economic inequality – and it is only getting worse. Join an informative session on economic inequality and become part of a growing movement to combat the root causes of our struggles.
- 11. From Impasse to Impassioned—A Guide for Local Action Teams** – Is your local currently bargaining or preparing to bargain? Are you concerned that you may encounter difficulty when trying to reach an agreement with the Board? If so, then this workshop is for you! Local Action Team members will learn how to develop a communication system, design and carry out structure tests, and move the general membership towards collective action and engagement. **NEW**
- 12. X's & O's for Local Leaders** – This workshop is designed for local executive committee members who want to establish an effective structure for representing members and building a strong local association. Topics will include overviews of effective meetings, member representation, grievance processing, and school law. Bring a copy of your constitution and contract. **NEW**

REGISTRATION DEADLINES: SOUTH: Dec. 6 | NORTH: Jan 10 | CENTRAL: Jan. 24

Cost:	Single Occupancy \$225 per person	Double Occupancy \$170 per person	Commuter \$120 per person
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I will attend (check ONE location):

- SOUTH: 1/24-25 NORTH: 2/21-22 CENTRAL: 3/6-7*

Select **ONE** workshop: **1 2 3 4 5 6 7 8 9 10 11 12** Second choice:

NAME _____
 HOME ADDRESS _____
 CITY _____ STATE _____ ZIP _____
 CELL PHONE _____
 WORK PHONE _____ HOME PHONE _____
 EMAIL ADDRESS _____
 LOCAL ASSOCIATION _____
 COUNTY ASSOCIATION _____
 SINGLE DOUBLE COMMUTER FEMALE MALE

NAME OF ROOMMATE _____

LOCAL ASSOCIATION OF ROOMMATE _____

* NOTE: Winter Leadership Conference Central occurs during the Lenten season

PLEASE PRINT