



2024

Winter Leadership Conference

SOUTH

JAN. 26-27, 2024

Harrah's – Atlantic City

REGISTRATION DEADLINE: DEC. 8

NORTH

FEB. 23-24, 2024

Sheraton – Parsippany

REGISTRATION DEADLINE: JAN. 12

CENTRAL

MAR. 22-23, 2024

Crowne Plaza – Princeton

REGISTRATION DEADLINE: FEB. 9

All arrangements are subject to change in response to public health directives.

GEOGRAPHIC PARTICIPANTS WILL BE HONORED FIRST.

- Registration begins at 4 pm Friday.
- Conference ends at 2 pm Saturday.

The NJEA Winter Leadership Conferences are dedicated to training association advocates. For this reason, there will be no professional development credit given for attendance in any workshop.

For more information or if you need a special meal due to dietary or religious reasons; or have a special physical, communication, or other disability-related need for which you may require assistance or accommodations to permit or facilitate your participation, contact NJEA at 609-599-4594, ext. 2270 or email wlc@njea.org.

NJEA Winter Leadership Conference

c/o WSFS Bank

PO Box 13661

Philadelphia, PA 19101-3661

Please enclose a check payable to
"NJEA Winter Leadership Conference."

1. Presidents' Roundtable – Through facilitated discussions with presidents and NJEA staff, this roundtable will provide presidents with the opportunity to discuss what we do with, for, and on behalf of our members. Topics might include membership, member engagement, negotiations, organizing, building community power, and updates on NJEA's statewide initiatives. *For local and county presidents.*

2. AR: Key to a Strong Organization – Learn the fundamentals and develop skills to help association representatives (ARs) effectively carry out the various functions necessary to maintain a strong organization.

3. Legal Issues Affecting School Employees – Get an overview of the legal structure in New Jersey, existing laws, legal decisions, recent legislation, and emerging issues that affect school employees.

4. Grieve, Don't Gripe: Contract Enforcement – Discover the keys to successful grievance processing. This seminar includes an overview of essential elements of good representation.

5. Preparing for Negotiations: Collective Bargaining – Learn the bargaining process from beginning to end, emphasizing mediation and fact-finding, negotiation strategies, and benefit costs.

6. Salary Guides: What All Members Should Know – Successful salary negotiations techniques such as developing comparisons, member input, and district's ability to pay will be explored, along with methods of costing, analyzing, and understanding salary guides. There will be an emphasis on challenges facing ESP and inclusive local associations.

7. Membership Chair Training – During this workshop, we will examine the calendar of yearly responsibilities, as well as best practices and new techniques to help you meet those requirements. The training will include WDEA reconciliation, how to make the membership ask, authentic engagement and follow-up, and member retention.

8. Professional Practice as an Organizing Tool – There are many opportunities to organize our members around professional learning. Whether it be workshops, certification and evaluation, teacher leadership, community schools, the NJEA Convention, implementing a fully integrated curriculum that teaches the truth of the American experience, or many other issues of professional practice, the NJEA Professional Development and Instructional Issues Division can support you in building a stronger local.

9. Organizing for Power – Many locals do an excellent job of mobilizing their members around a crisis or single issue. Organizing is more than that. It is about expanding the base of active members. Members who are engaged over a particular issue or crisis are inclined to build on that momentum to address other needs. In this workshop, we will review specific organizing tactics and strategies that locals have used in successful campaigns around a particular

issue, and how they continued that momentum to keep members engaged and develop new leaders. **NEW**

10. Leadership Development 101: A Beginner's Guide for Association Leaders – In this workshop, we will explore principles of effective leadership and team building, effective communication and listening skills, principles of time and stress management, facilitation skills for leaders, the importance of change management, and leadership scenarios for association leaders. **NEW at WLC**

11. Civil Rights and Racial Justice: History and Current Issues in Education – This immersive workshop will focus on racial justice and civil rights history and further discuss issues impacting public education and unions today. Participants will hear stories about the long and ongoing struggle for racial equality and equity from NJEA staff, community partners, and a representative from the National Park Service Little Rock Central High School Site. Learn how NJEA and NEA members were and are involved in movements for racial justice and civil rights. **NEW**

12. Bridging the Member Involvement Gap – Discover ways to engage new members and support current members while building their commitment and involvement. This is a great program for membership chairs, ARs, and those who would like to get other members involved in their local associations but don't know where to begin. Learn how to use NJEA resources to help your membership succeed, as well as attract and retain your volunteer corps. **NEW**

13. Politics is YOUR Superpower – You might think, "Ugh, politics!" But as educators, politics is your superpower if you know how to tap into it and use it to your advantage. In addition to hearing about current issues, you will learn why politics matters to educators, how the policymaking process happens, how politics intersects with your local association, and how to elevate your voice in the process. **NEW**

14. Nuts and Bolts for Local LAT Chairs – This workshop is for Legislative Action Team (LAT) chairs and members aspiring to fill that role in the future. Learn the basic requirements of the role and best practices for increasing member engagement in PAC, campaigns, and other political initiatives. Learn about the Snowflake Model of organizing and how to use it to supercharge your local's LAT while reducing the workload and stress on the LAT chair. **NEW**

15. Level-Up Your Local Through Collaborative Leadership – Collaboration honors the full diversity of members' experiences and concerns. It demonstrates that members' voices are heard and valued. In this workshop, you will learn to use collaborative leadership as a strategy to strengthen and unite your local, giving members a greater sense of ownership and empowerment in their daily professional lives. This workshop is brought to you by the NJ Labor-Management Collaborative Initiative. **NEW**

REGISTRATION DEADLINES: SOUTH: Dec. 8 | NORTH: Jan 12 | CENTRAL: Feb. 9

Cost: Single Occupancy
\$285 per person

Double Occupancy **
\$210 per person

Commuter
\$155 per person

I will attend (check ONE location):

☐ **SOUTH: 1/26-27**

☐ **NORTH: 2/23-24***

☐ **CENTRAL: 3/22-23***

Select ONE workshop: 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15

Second choice: ☐

NAME

HOME
ADDRESS

CITY

STATE

ZIP

CELL
PHONE

HOME
PHONE

EMAIL
ADDRESS

COUNTY
ASSOCIATION

LOCAL
ASSOCIATION

☐ SINGLE ☐ DOUBLE ** ☐ COMMUTER

☐ MALE ☐ FEMALE ☐ NON-BINARY

Name of Roommate:

* Occurs during the Lenten season

** Must indicate roommate OR pay for a single room

PLEASE PRINT